

# MORE WAYS TO WIN WITH NITEL

/ Increase your income while customers thank you for bringing them a fast, reliable, secure, resilient network that enables them to take their business to the next level.

Eligible Dates: July 1, 2018 - December 31, 2018



## **1XMRC ON GROWTH & RENEWAL OF EXISTING CUSTOMERS**

Receive a bonus for renewing and growing an existing customer contract. When you renew a customer contract for an additional 12 months or more and increase the the customer's monthly spend by over 10%, you'll receive a 1xMRC bonus for the difference between the new MRC and the original MRC.



## **1xMRC ON SD-WAN**

Receive a 1xMRC bonus on any deal that includes SD-WAN. But not just on the SD-WAN components...THE WHOLE DEAL!



## **MANAGED SECURITY** //

### **1xMRC on Managed SIEM**

Receive a one-time bonus on any deals that include Managed SIEM (security information and event management) service. Ensure that your customers are equipped to deal with threat and compliance issues with real-time alerting, correlation, analysis and auditing through Nitel's Managed SIEM service.

### **\$500 on Managed Security Testing**

Receive a one-time \$500 bonus every time you enable a customer to assess its exposure to cyber threats with a Managed Security Testing solution from Nitel.

In our partnership with Gartner Magic Quadrant leader Trustwave, Nitel will initiate a penetration test to evaluate a network or an application's ability to withstand an attack.

More details available at [nitelusa.com/mw2w](http://nitelusa.com/mw2w)